

**Spirit of Great Oak 2015-16**  
**Profit & Loss**  
 July 1, 2016 through March 6, 2017

	Jul 1, '16 - Mar 6, 17
<b>Income</b>	
003.1 · Transportaton Fees	1,540.00
003.2 · Team Meal	2,282.00
<b>007 · MERCHANDISE INCOME</b>	
007.4 · Glow Sticks	405.00
<b>Total 007 · MERCHANDISE INCOME</b>	405.00
<b>013 · DONATIONS &amp; PLEDES</b>	
013.1 · Winter Sponsorships	2,200.00
014 · Marching Band & Guard	
015 · Band Camps	
015.1 · Middle School Night	1,750.00
015 · Band Camps - Other	9,400.00
<b>Total 015 · Band Camps</b>	11,150.00
014 · Marching Band & Guard - Other	32,749.50
<b>Total 014 · Marching Band &amp; Guard</b>	43,899.50
018 · Winter Drum Line @ \$650	5,858.00
019 · Winter Guard @ \$650	
020 · Winter Guard Camp	900.00
019 · Winter Guard @ \$650 - Other	3,660.00
<b>Total 019 · Winter Guard @ \$650</b>	4,560.00
<b>Total 013 · DONATIONS &amp; PLEDES</b>	56,517.50
013.2 · Fall Sponsorship	1,550.00
<b>021 · INSTRUMENT INCOME</b>	361.00
<b>024 · DONATIONS INCOME</b>	
025 · Business Partner Income	
029 · Sempra Energy Matching Gift	1,315.00
033 · City of Temecula Parade	300.00
<b>Total 025 · Business Partner Income</b>	1,615.00
<b>Total 024 · DONATIONS INCOME</b>	1,615.00
<b>037 · FUNDRAISING - GENERAL</b>	
037.3 · Summer Camp	100.00
037.5 · uniform sales	590.00
037.6 · Yankee Candle Fundraiser	3,299.90
037.7 · Concert Ticket Sales	300.00
037.8 · Julian Pie Sales	360.00
038 · Apparel	
038.1 · Tour Shirts	2,298.10
038.5 · uniform purchased by student	157.75
038 · Apparel - Other	9,335.00
<b>Total 038 · Apparel</b>	11,790.85
039 · Banner Sales	8,800.00
040 · Bingo	1,640.04
042 · Christmas Trees	216.00
049 · Ralphs	422.70
050 · Recycling	
050.2 · Recycling - Other	158.45
050 · Recycling - Other	159.21
<b>Total 050 · Recycling</b>	317.66
<b>053 · Restaurants</b>	
053.4 · Hardy & Lukes, Inc	600.00
053.5 · Wings N Things	252.54
058 · Pat & Oscars	340.37
059 · Richie's Diner	226.00
061.2 · Temecula Pizza Factory	365.00
062 · Yogurt Island	200.00
053 · Restaurants - Other	165.00

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Total 053 · Restaurants	2,148.91
063 · SCRIP	
065 · SCRIP - Orders	3,526.00
063 · SCRIP - Other	3,432.25
Total 063 · SCRIP	6,958.25
066 · Smart Card	30.00
037 · FUNDRAISING - GENERAL - Other	105.00
Total 037 · FUNDRAISING - GENERAL	37,079.31
060.1 · Which 'Wich Fundraiser	200.00
069 · HOME COMPETITIONS & SHOWS	
073 · Preview of Champions	2,070.00
075 · Winter Preview Show	
075.1 · Winter Preview Show- Tickets	1,140.00
075.2 · Winter Preview- Concessions	335.25
Total 075 · Winter Preview Show	1,475.25
Total 069 · HOME COMPETITIONS & SHOWS	3,545.25
077 · FUNDRAISING - SPECIAL EVENTS	
078 · SPIRIT RUN FOR THE ARTS	
079 · Decal Income	125.00
082 · Donations	250.00
085 · Registration	210.00
086 · Sponsorship	950.00
Total 078 · SPIRIT RUN FOR THE ARTS	1,535.00
Total 077 · FUNDRAISING - SPECIAL EVENTS	1,535.00
164.2 · Morgan Hill HOA Performance	1,000.00
Total Income	107,630.06
Gross Profit	107,630.06
Expense	
000 · Square Fees	1.80
087 · Apparel	12,297.56
088 · SCRIP - ORDERS	6,056.41
088.1 · Banner Sales	814.05
088.9 · Yankee Candle Expense	1,119.62
092 · Music, Drill & Writing Expense	
093 · Drill Expense - Field show	
093.2 · Drill Expense - Winter Guard	1,000.00
Total 093 · Drill Expense - Field show	1,000.00
094 · Field Show Music	
094.2 · Marching season	4,500.00
094 · Field Show Music - Other	1,000.00
Total 094 · Field Show Music	5,500.00
095 · Writing Fees	
095.1 · Writing Fees - Winter Drum Line	1,000.00
Total 095 · Writing Fees	1,000.00
Total 092 · Music, Drill & Writing Expense	7,500.00
097 · Bank Charges	
097.2 · NSF Fees	1,605.00
Total 097 · Bank Charges	1,605.00
098 · GOALS Fees	672.00
103 · COACHING STIPENDS	39,063.42
104 · SHOW & COMPETITIONS FEES	
105 · Marching Band & Guard	1,275.00

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107 · Winter Drum Line	1,000.00
108 · Winter Guard	1,420.00
<b>Total 104 · SHOW &amp; COMPETITIONS FEES</b>	<b>3,695.00</b>
109 · Chaperone Tickets	200.00
115 · INSTRUMENTS	
116 · Repair & Maintenance	1,130.44
117 · Purchases/Upgrades	4,141.31
<b>Total 115 · INSTRUMENTS</b>	<b>5,271.75</b>
118 · SHOW PROPS & SUPPLIES	
119 · Marching Band	80.95
120 · Fall Color Guard Supplies/Props	917.03
122 · Winter Guard supplies/props	1,057.00
118 · SHOW PROPS & SUPPLIES - Other	525.65
<b>Total 118 · SHOW PROPS &amp; SUPPLIES</b>	<b>2,580.63</b>
123 · HOSPITALITY	2,262.65
131 · Transportation	
131.2 · Trailer Fees and Maintenance	55.00
131 · Transportation - Other	9,510.00
<b>Total 131 · Transportation</b>	<b>9,565.00</b>
136 · UNIFORMS & COSTUMES	
137 · Fall Color Guard	6,746.94
138 · Marching Band	1,180.46
144 · Winter Guard	1,416.68
<b>Total 136 · UNIFORMS &amp; COSTUMES</b>	<b>9,344.08</b>
<b>Total Expense</b>	<b>102,048.97</b>
<b>Net Income</b>	<b>5,581.09</b>